

Total IT Outsourcing Services

In today's environment, businesses are highly dependent on IT systems for day to day operations. Most businesses need complex information to be made available in short timeframes which is impossible without automated IT systems. But IT poses a lot of challenges especially in front of emerging businesses who don't have a dedicated IT department. IT downtime causes lot of frustration to users and unplanned IT expenses are common in such organizations. Since, IT is a key enabler in such business but not the core business & hence it is a huge distraction to the management. However, IT cannot be ignored if business is to be sustained and grown. Therefore, the focus area of Total IT outsourcing is to meet and exceed customer's business goals—so that the client doesn't worry about IT infrastructure and the overhead burden of full-time IT staff.

Service Offerings

At Omnitech, our Total IT Outsourcing offerings aims to become the outsourced IT Department of the customer with an experienced team of technocrats. The following aspects of IT Services are covered as part of Total IT outsourcing services:



Key Features of Total IT outsourcing

- We become your outsourced IT Department.
- We provide means of sourcing professional advice for your technology initiative to assure your organization's interests are protected and success assured.
- We combine business context with IT planning to set performance measure goals and provide a mechanism to measure and monitor improvement.
- We help reduce the IT cost without compromising on the service quality by virtue of our shared delivery model.

Why Omnitech

Total IT outsourcing services are really all about becoming clients' outsourced IT department. So instead of just selling customers and clients PCs, servers, routers, Wi-Fi, cabling, and other physical products, we spend our time selecting and designing their networks, infrastructure, looking at business problems, figuring out how to apply the technology to business problems, and bringing all the resources together. Hence, our firm acts as clients' IT managers or VCIO's.

Total IT outsourcing services are convenient, flexible, and comprehensive technical services programs that gives emerging businesses access to what they need, when they need it-without the overhead burden of full-time IT staff.

- Delivers reliable, high value infrastructure services more cost-effectively than ownership
- Integrated with intelligence, engineering, customer service
- Eliminates technology/equipment obsolescence
- Reduces customer network complexity
- Leverages global operations presence
- Enables budgeting for monthly recurring costs
- Streamlines costs
- Enhances Network Performance
- Resolves skills shortage and reduces risk
- Reduces unplanned network outages
- Manage distributed computing environment, regardless of complexity and geography

Key Benefits of Total IT outsourcing services

- Ensure Operational Productivity
- Lower IT expenses
- Maintain Connectivity
- Faster Response
- Manage Security Risks
- Increase Accountability
- Create a DR & BCP Strategy

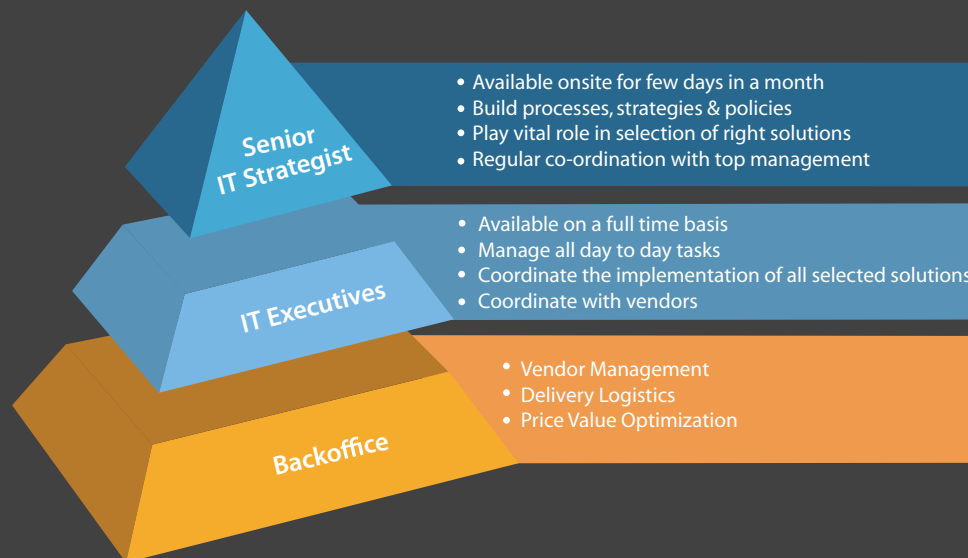


Do more with less

The objective is to maximize your return on IT investment and help you emerging business focus on their core businesses. While robust processes are provided at every stage, you won't be locked into a rigid, static relationship. We can ramp up or down as required and respond to changing environments with the agility that today's fast paced businesses demand.

Service Delivery Model

The service delivery model of our Total IT outsourcing services is based on Procure-Manage-Enhance Model along with Annual Maintenance Contracts. This model is executed by three sets of executives. The placement of all the executives is strategic in nature to assure well-defined service results.



Service Delivery Model

Client

A multi-national company in the field of Renewable Energy with its headquarters in both New York and Mumbai.

They develop projects that generate incremental power and increase the capacity of the national power grids in emerging nations (such as India and Africa).

Client's Requirement

For the rapid expansion of its business across India, they required IT services to support its growth.

Since IT was not the core focus of the company, they considered outsourcing IT services to an external agency.

Technology Challenges

Need for an experienced team of technocrats with expertise in all aspects of IT like Business Applications, IT Infrastructure, Facilities Management, IT Governance, etc.

Omnitech Solution

- Omnitech acting as a VCIO, consulted the firm right from IT planning stage to measuring goals and providing a mechanism to measure and monitor improvement.
- Omnitech also offered an experienced team of technocrats with expertise in all important aspects of IT, which includes business applications, IT infrastructure, facilities management, IT governance, etc.

Customer Benefits

- Ensured Operational Productivity
- Maintained Connectivity & Fast Response
- Managed Security Risks
- Lower IT related expenses